Sales & Marketing-CM 219, Eastern court Corporate Office, New Delhi-1 Tel No 23326544, Fax 23326545 ddg_sales@bsnl.co.in



भारत संचार निगम लिमिटेड (भारत सरकार का उपक्रम) BHARAT SANCHAR NIGAM LIMITED

No. 27-11/2013-S&M-CM/17

Dated: 07.10.2013

То

The Chief General Manager, IT Project Circle, Pune BSNL

Subject: Clarification regarding new Trade Scheme.

Ref: - Letter no. 27-11/2013-S&M-CM/11 dated 30.08.2013

Vide this office letter under reference, a new Trade scheme was launched and implemented w.e.f. 01.09.2013. Following queries have been received from ITPC.

1). Sanchar-Soft is taking into account only those activations for Trade scheme purpose if the "FIRST C-TOPUP" (Top-up immediately after FRC) is Rs 50/- or above and ignoring subsequent Top-Ups after that. They are not taking into account FRC also.

2). If weekly Option can be offered in the same month more than once. For example, Circle has launched Option - II from 3-10-13 to 9-10-13 and again it wants to launch from 11-10-13 to 17-10-13 and again from 19-10-13 to 25-10-13 after giving a gap of one day. Is it allowed?

3) If Weekly Plan and Monthly plan can fall in the same calendar month. For example, Weekly Option from 10-10-13 to 16-10-13 and Monthly option from 18-10-13 to 18-11-13. Also monthly option is for Calendar month i.e. starting from 1 st of the month till that month end or for any 30 days starting on any date in a month?

In this regard, Para-wise clarifications are as under:-

1. It is O.K.

2. & 3. Two trade scheme under any option may be run continuously for two periods after a suitable gap. Head of circles are authorized to provide suitable gap between two schemes. Trade scheme may be started from any day of the month.

(Upendra Bakolia) Addl. GM (S&M)-CM

Copy to: The CGMs, All Telecom Circles / Districts